

AWS State, Local, and Education Learning Days

Boston, MA



How to become a data-driven public sector organization

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Data driven public sector organization

The Basics

What do I need to know?

Visibility

Who is using what data and how?

Accountability

How do you ensure responsibility?

Use Cases

Real world implementations support the public sector mission

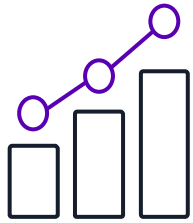
Transparency

How do the operating and governance models support data sharing?

AWS Public Sector Enablement

How are you thinking of leveraging your data assets and how can

Trends driving a change in data strategies



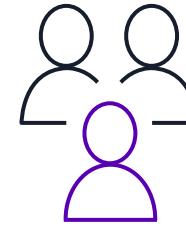
Growing exponentially



**New Sources
Velocity &
Variety**



**AI/ML across the
Data Value Chain**



**Diverse
Stakeholders**



**Insights
Embedded in
Workflows**

Why are public sector organizations becoming data-driven?

- Improve **Operational Efficiency**
- More Customer-centered **Services**
- Better **Outcomes** for Constituents

The **data-driven** organization

Culture

Align business and technology leaders

People and process

Build the right organization and process model

Technology

Empower leaders with an end-to-end data strategy

Data sharing and integration produces results

65%

reduced risk of lawsuits, data breaches, and data errors

30%

reduced effort to launch new services/adhere to new requirements

85%

were able to decommission legacy technologies



Forrester Research, Inc., "The Total Economic Impact of Data Integration for the Public Sector: Cost Savings and Socioeconomic Benefits Enabled by Data Integration."



AWS Public Sector Blog, "Forrester study commissioned by AWS estimates an ROI of 33% from data integration"

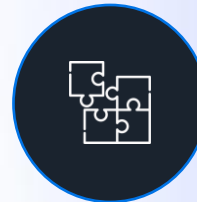
Public sector organizations realize exponential benefits from incremental investments when they leverage mission-critical use cases to iteratively build foundational capabilities that facilitate data sharing, integration, analytics, and intelligence throughout the enterprise.

Carlos Rivero, former Chief Data Officer for the US Commonwealth of Virginia

Public sector organizations see the value in sharing data with a **trusted** community of organizations, but face **challenges**



Data siloes



Lack of standards



Lack of trust

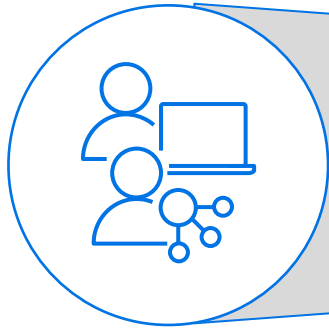
How can a public sector organization build trust?

- Establish **accountability**
- Operate **transparently**
- Promote **visibility**

Key relationships facilitate accountability

Producers

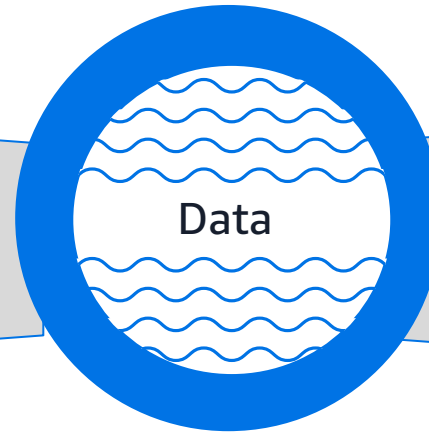
“Teams that want to share data”



- Domain expertise
- Data ownership and governance
- Data quality
- Metadata Management

Trustee

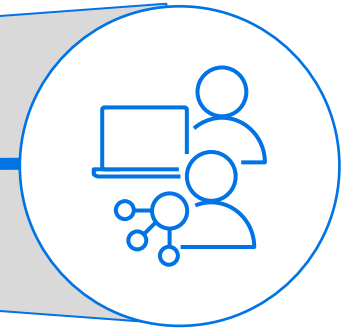
“Team that operates the platform”



- Build security controls
- Build and run the platform
- Simplify on-boarding
- Enterprise datasets
- Training and community

Consumers

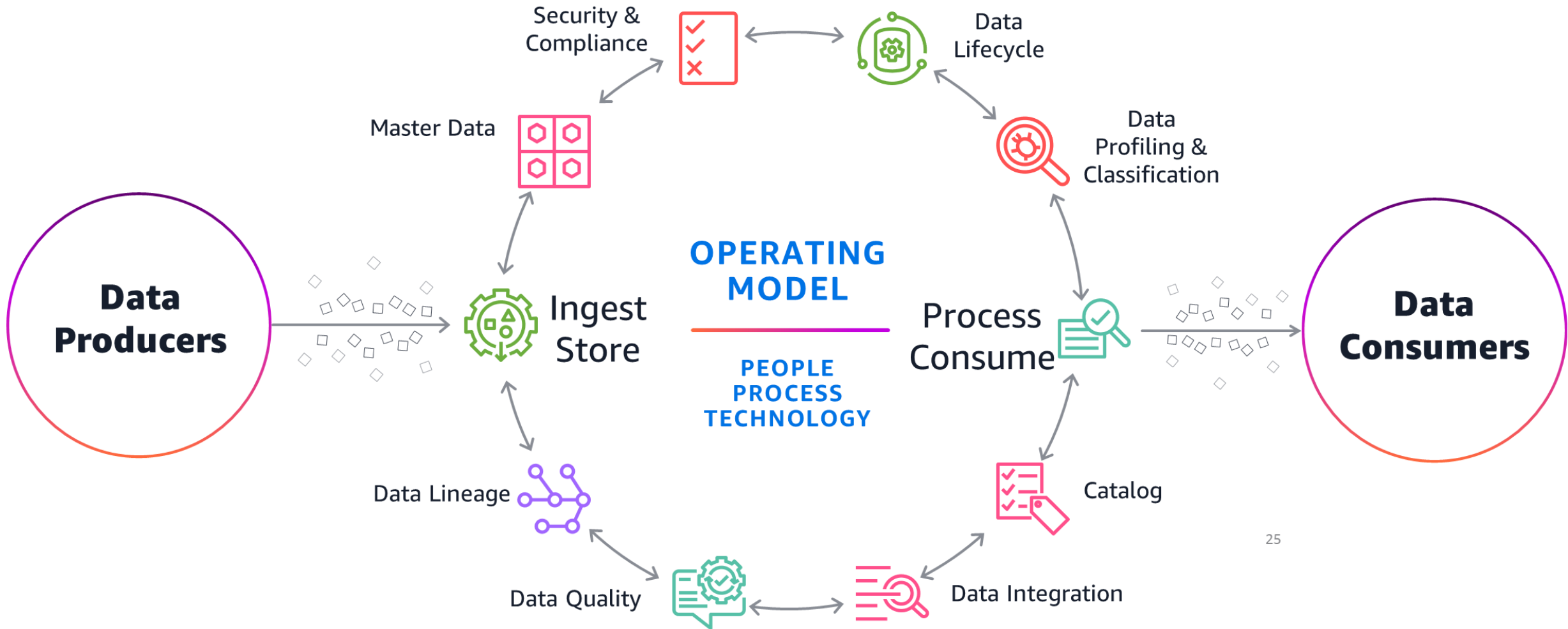
“Teams that want to use data”



- Execute business priorities
- Business analytics development
- Data Discovery
- Data pipeline development
- Creation of new insights

Level of decentralization depends on maturity of skills, complexity of business, domain knowledge required, and pace of tech change

Operating model supports transparency



25

The AWS approach to data governance

People, processes, and technology that organizations use to ensure the quality and security of their data throughout its lifecycle



THINK BIG, START SMALL, SCALE FAST

1. Architect data governance to **support** the wider data strategy
2. Implement incrementally based on **business initiatives and use cases** that drive the data strategy
3. Further **evolve** data governance capabilities over time

How AI is helping





AI is at an inflection point

Key drivers: Compute capacity increase | Data growth | Model sophistication

What is the public sector doing with AI?

Improve operational efficiency

DOCUMENT
PROCESSING

PROCESS
OPTIMIZATION

CYBERSECURITY

DATA
AUGMENTATION

Accelerate mission execution

CONVERSATIONAL
SEARCH

SUMMARIZATION

CODE GENERATION

DATA TO INSIGHTS

Enhance stakeholder experience

CHATBOTS

VIRTUAL
ASSISTANTS

AI-POWERED
CONTACT CENTER

PERSONALIZAT

How the public sector consumes AI capabilities



**End-User
Applications**

+



**SaaS
Platforms**

+



Enterprise AI

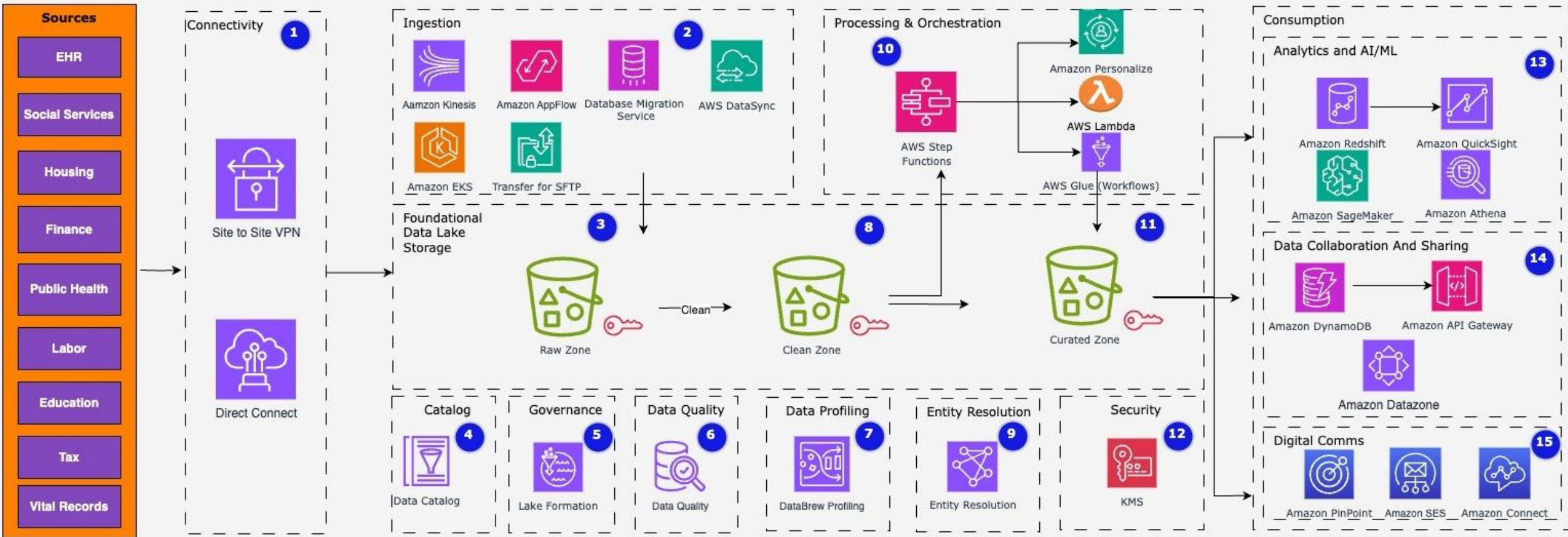
AI/ML in the Data Value Chain

- Data Attribution
- Data Curation
- Data Classification
- Data Security
- Dynamic Schema Definition
- Data Discovery
- Data Governance
- Exploratory Data Analysis
- Analytics
- Intelligence Delivery



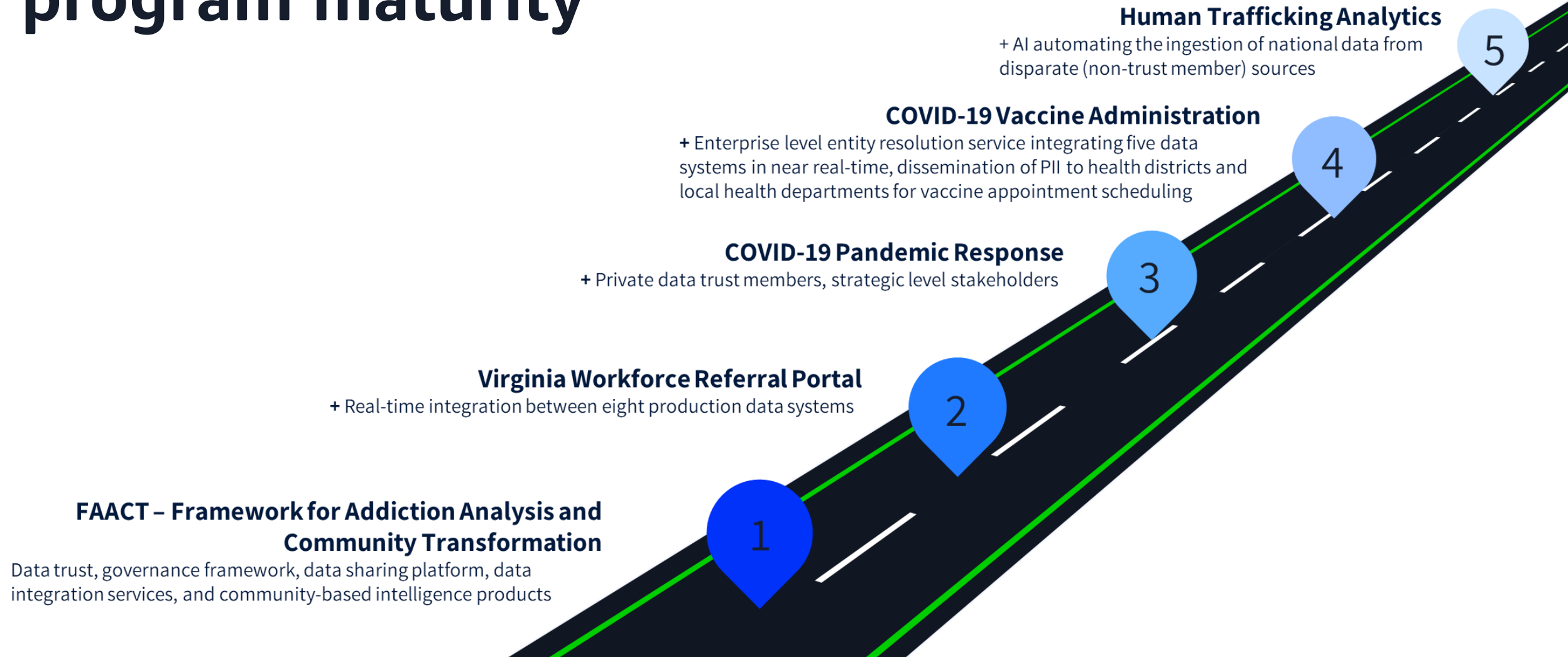
Modern Data Architecture on AWS

This guidance provides a reference architecture showing best practices in the building of a customer data platform covering data ingestion, identity resolutions, segmentation, analysis, and activation.

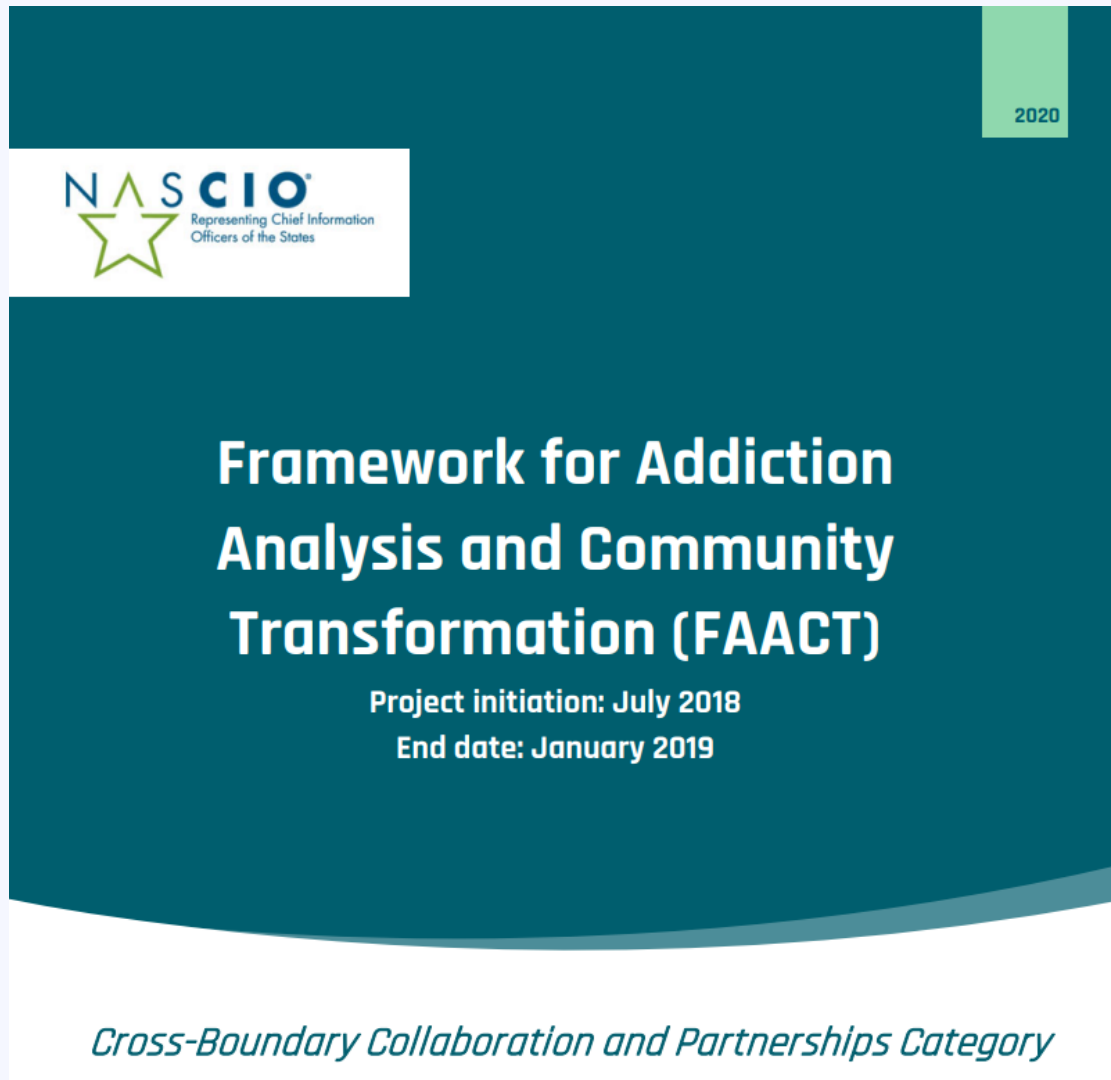


How to drive mission value

Mission use cases build the path to data program maturity



Virginia's FAACT



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Learn More!

Learn how Virginia developed a cloud-based data platform to respond to the opioid crisis.

Virginia's digital tools aid communities

COUNTY & LOCAL

Virginia launches digital tools to aid communities' COVID-19 response

Virginia Gov. Ralph Northam is expanding two statewide data analysis platforms to help people find jobs and support localities allocate resources during the COVID-19 pandemic.

BY RYAN JOHNSTON • JUNE 18, 2020



(Getty Images)



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Learn More!

Learn how Virginia leveraged its cloud-based data platform to better deliver workforce services.



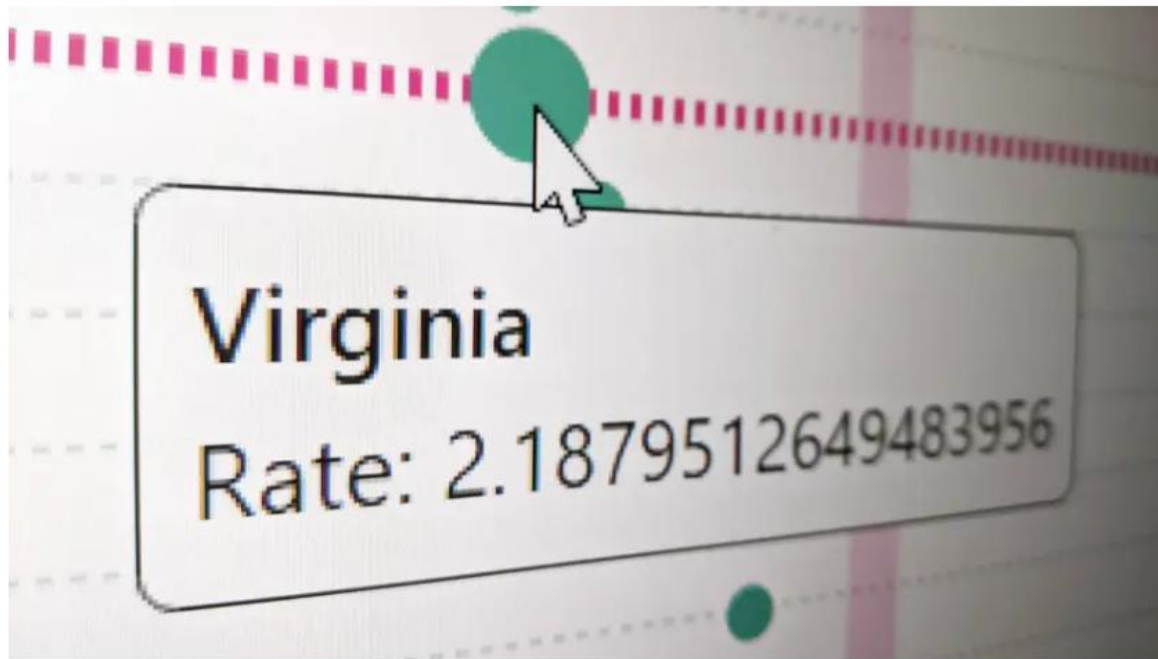
Virginia uses data to monitor human trafficking

DATA & ANALYTICS

Virginia to use data analytics tools to monitor human trafficking

New tools to track human trafficking in Virginia build on other data work spotting trends in opioid deaths and COVID-19 cases.

BY COLIN WOOD • APRIL 6, 2022



(Scoop News Group)



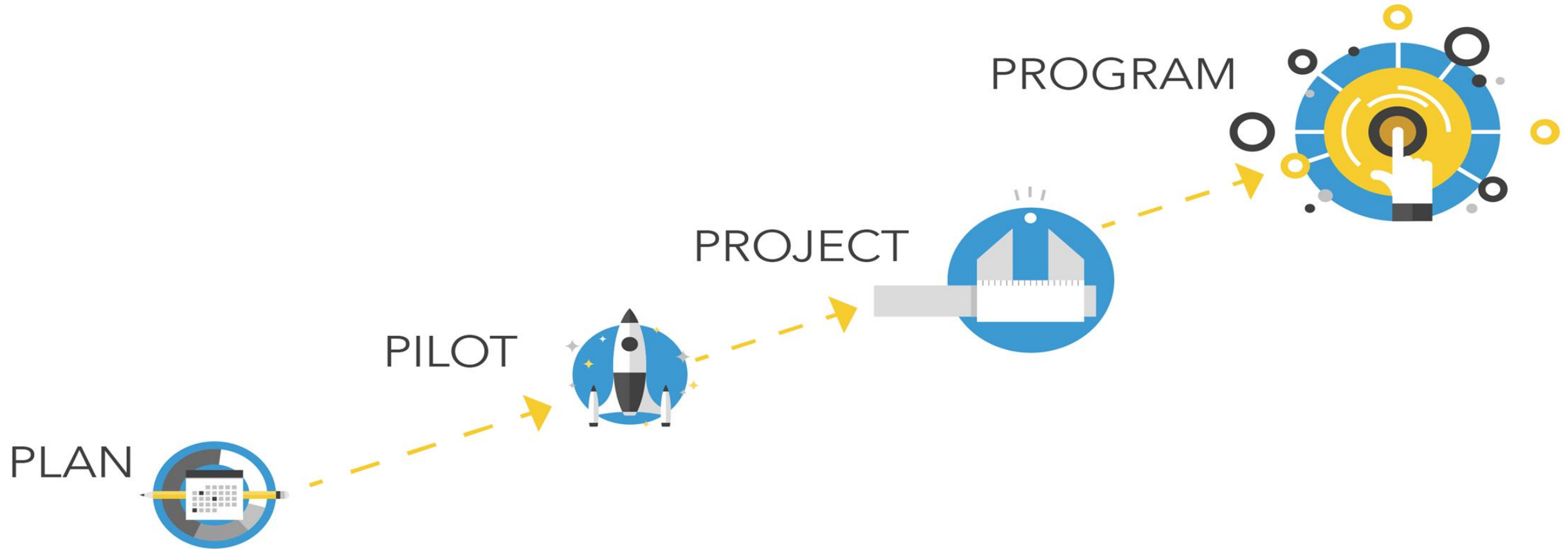
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Learn More!

Learn how Virginia leveraged its cloud-based data platform to address human trafficking.

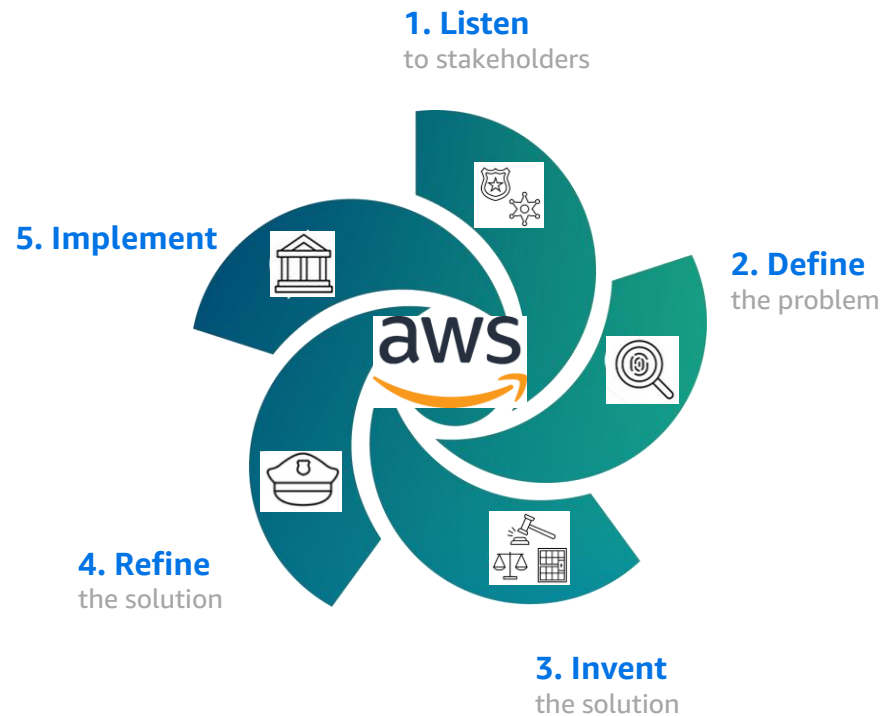


Path to data maturity



Define your own use case

Let's Work Backwards



We start with you as the stakeholder and work backwards from your mission objectives to best determine your data and analytics needs. We work through a series of questions that help inform our approach as we identify the right data sources, analytical solutions, and intelligence delivery services to best address your needs.

4 STAKEHOLDER QUESTIONS

1. Who are your primary stakeholders and what barriers are challenging your ability to deliver actionable intelligence?
2. What is the primary problem and desired outcome for your stakeholder?
3. Which of your ideas would drive the most mission value?
4. What capabilities, tools, or skills do you need to implement your solution?

Use this workbook to follow along with the discussion. The exercises will help you clarify your thinking as you develop ideas for new solutions or services driving positive impact in your organization.

Let's get started.

AWS Public Sector Modern Data Strategy Enablement Programs



The journey to becoming a data-driven organization

Beginner

- Disconnected data and business strategy
- Reactive business operations
- siloed, fragmented data landscape
- Limited skills

Experimenter

- Data sponsorship growing
- Isolated data and AI initiatives
- Pockets of talent and value
- No connection between data and AI architectures

Adopter

- Senior stakeholders engaged and advocate data
- Cross functional teams forming
- Value being realized, not consistently tracked
- Common data and AI standards, architectures, platforms forming

Scaler

- Business actively investing in data
- Data as strong part of culture
- Cross functional teams and data-AI communities
- Active skill development
- Standardized governance and architectures integrated across data and AI

Data Driven

- Data and AI as significant part of the business value proposition
- Proactive actions, automated decision making
- Widespread autonomy in innovating with data and AI
- Product teams embedded in the business
- Autonomous use of standardized platforms, ethics, and governance



Stakeholder engagement: the 5 keys



Organizational Leadership

Roles with maximum/high responsibility for mission and data within the organization in scope

Examples: Chief Data Officer, Cabinet Secretaries, Mayor's staff, Commissioners, Legislators



Business Users

Business roles that use data solutions and roles that facilitate consumption of the solutions by the business

Examples: Business analysts, program data analysts, frontline operators



Program Management

Business and technical roles that are accountable for a specific data domain within the organization in scope

Examples: Executive Director or Agency/Department heads, Program Directors, Line of Business Leaders



Data Solutions Engineering

Developers that build data products and solutions

Examples: Director of data engineering, principal data architect, principal data engineer, data scientist



IT Infrastructure and Operations

Technical roles responsible for the infrastructure of the data platform and operations

Examples: Chief Information Officer, IT Director, VP of Data and Technology, Director of Operations

Our Data and Digital Transformation Approach



Educate

Dive deep on modern approaches and best practices in the field



Assess

Map where you are and where you'd like to be



Select

Evaluate options, understand multiple paths to move forward, and identify the right one for your organization



Implement

Achieve program objectives and mission goals through the implementation of the modern data strategy

Next steps to guide you on your journey

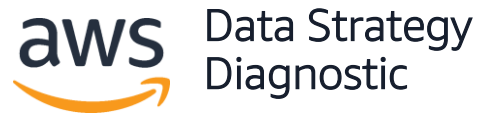
Align key mission stakeholders



- ✓ Educate your high-level stakeholders through exposure to mental models and strategies based on the first-hand experience of former public sector CDOs
- ✓ Qualifying criteria:
 - ✓ Executive Sponsor

Inspire and **accelerate** cultural transformation

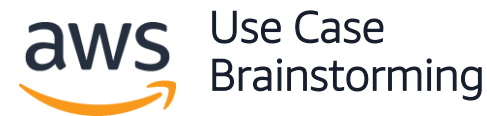
Assess data program maturity



- ✓ Create a common understanding among mission and technology leaders of your organizations maturity level across 4 perspectives:
 - ✓ Mindset
 - ✓ People
 - ✓ Process
 - ✓ Technology
- ✓ Qualifying criteria:
 - ✓ Executive Sponsor
 - ✓ Mission Program Engagement

Know where you are on **data journey** where you'd like to be

Identify mission use cases



- ✓ Engage your line of business leaders, program directors, and organization executives
- ✓ Qualifying criteria:
 - ✓ Executive Sponsor
 - ✓ Mission Program Engagement

Hear directly from your mission stakeholders about their **priorities**

Accelerate governance and engagement



- ✓ Identify the right roles to participate in a governance structure appropriate for your organization
- ✓ Develop the charters and necessary decision-making processes
- ✓ Establish communication and escalation mechanisms
- ✓ Qualifying criteria:
 - ✓ Executive Sponsor
 - ✓ Mission Program Engagement
 - ✓ Defined Mission Use Case

Engage the **right people** in the right processes



Key concepts learned



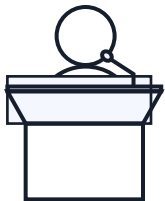
Sharing data is challenging and requires trust



The right legal framework establishes accountability



An understandable operating model enables transparency



End-to-end governance facilitates visibility



Use cases that solve mission problems build the path



AWS can help you get started through training, enablement, and partners

Next steps

Think Big

- Identify the **goals** for your data program
- Develop a data modernization **strategy**
- Document use cases that will drive **mission value** while you accomplish your goals

Start Small

- Identify the right **first use case**
- Engage mission **stakeholders**
- Implement a **flexible** and **scalable** modern data architecture

Scale Fast

- Encourage learning and **managed experimentation**
- Adopt an **iterative approach** addressing mission needs
- Derive **exponential benefits** from incremental investments

Leverage the **AWS Public Sector Enablement Programs** to help your organization become data driven.



Additional resources



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Learn More!

Learn how data modernization supports government efficiency.



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Explore!

Virginia leveraged data to become more resilient.



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Share!

Public sector organizations are improving data literacy.



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Let's Connect!

Connect with the D2T team to get started.





Thank you!

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AWS WWPS Data and Digital Transformation
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**Please complete the survey
for this session**



Executive Track

How to become a data-driven public
sector organization